

ICEL group



ALFA TRAFILI



COMPANY PROFILE

www.icelscpa.it

ICEL group

Our goal is to operate responsibly, sustainably, and transparently, with deep respect for People, Communities, Territories, and the Environment.



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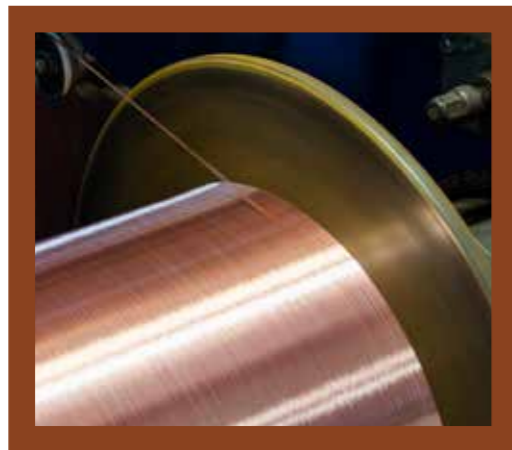
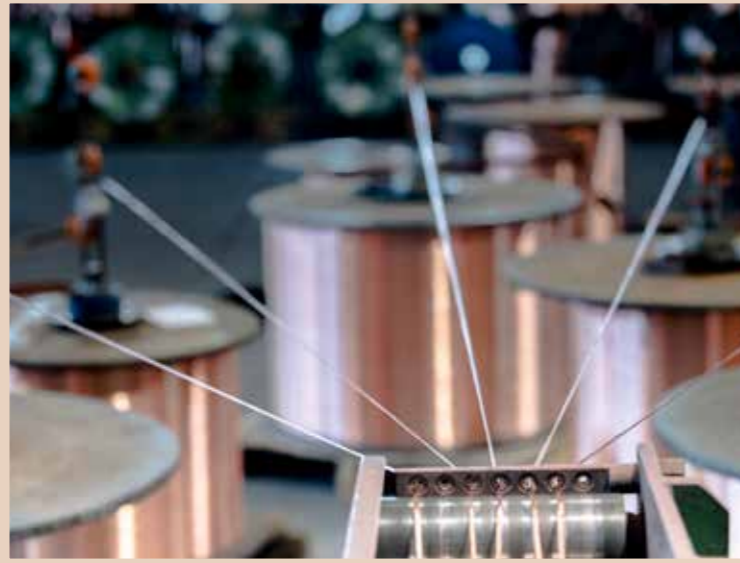
ABOUT us

ICEL began its journey in the electric cable industry in the 1950s as a private enterprise, evolving into a cooperative in **1978** through a dynamic 'workers buyout'. Today we are a modern, structured company positioned among the leaders in the electric cable sector in Italy and Europe. Our main facility in Lugo (RA), along with our plants in Zingonia (BG) and depots in Salerno and Bari, covers over 190,000 sqm and employs more than 270 people, generating a turnover of 300 million Euros. In 2018 we expanded our business by acquiring Alfa Trafili Srl in Alfianello (BS), a leading company in the production of copper wire rod and in the processing of copper and aluminum. Alfa Trafili, with two plants for a production area of 36,000 sqm, further contributes to our annual turnover of 90 million Euros. ICEL constantly strives to optimize its processes, ensuring high levels of quality in its products and services. Our experience allows us to offer top-tier performance, effectively meeting our clients' needs. The research and development of innovative technologies are the core of our continuous success and growth. ICEL's added value comes from its ability to adapt to market challenges, identifying and solving product, machinery, and process issues to maximize efficiency. Since 2020, with our transformation

into a Benefit Corporation, we have strengthened our commitment to social and environmental responsibility. This statutory change reflects our goal to operate responsibly, sustainably, and transparently, with deep respect for people, communities, territories, and the environment. In ICEL, innovation is constant, but always within a corporate philosophy that focuses on respect for the work of our associates and collaborators. We are committed to safety, quality, and environmental protection, integrating these core values into all our processes and organization.



ICEL: Cables connecting the world
*Copper, Quality and Safety serving
People and the Environment*



Mission

ICEL produces cutting-edge cables for energy and connectivity, essential for vital infrastructures like hospitals, schools, and houses. The certification of our products by qualified laboratories in Italy and Europe shows our commitment to quality and safety. Our mission focuses on excellent products and high-level customer service, consolidating our reputation among the market's best players. We place great value on our people, ensuring the best working conditions and maximizing their potential. Environmental protection is at the core of our business strategies, reflected in continuous actions for conscious use of energy and

resources in our production cycle. We raise awareness among our stakeholders and supply chain about sustainability. Thanks to our advanced facilities, laboratories, and a team of experts, we daily design and produce cables and conductors using environmentally-friendly materials, never compromising our quality.





#ICELGreenTech
 #ICELQualityCables
 #ICELInnovation
 #ICELConnects

Vision

Our vision at **ICEL** is to become the benchmark in the cable and conductor market, with a determined focus on the renewable energy and sustainable mobility sectors. We are driven by core values of safety, environmental responsibility, quality, innovation, and a commitment to people. These principles serve as our compass, guiding us into the future, where we aspire to lead in building a strong, successful network with our clients and suppliers.

We believe these values are the foundation for creating a more sustainable and interconnected tomorrow. ICEL is committed to being a cooperative organization recognized for its ethical standards and steadfast commitment to gender equality, fostering a workplace that equitably values the diversity of talents



OUR figures

LOW VOLTAGE CABLES



STAFF

275



TURNOVER

310
Million €



ANNUAL PRODUCTION

40.000
t/year



PRODUCTS

13.000
items



TOTAL AREA

190.000
m²



COPPER AND ALUMINIUM CONDUCTORS



STAFF

69



TURNOVER

117
Million €



ANNUAL PRODUCTION

17.000
t/year



PRODUCTS

600
items



TOTAL AREA

36.000
m²



TIMELINE

1950	1978	1992	2018	2021	2023/2025		
ICEL IS FOUNDED AS A PRIVATE COMPANY	ICEL BECOMES A COOPERATIVE	ACQUISITION OF LOMBARDA CAVI	ACQUISITION OF ALFA TRAFILI	DYNAMIC AND INNOVATIVE COMPANY SPECIALIZED IN THE MARKETING OF CUSTOMIZED ELECTRICAL CABLES			
							
1977	1978	1988	1993	2016	2018	2021	THE GROWTH AND DIVERSIFICATION STRATEGY OF THE ICEL GROUP CONTINUES
	 						



ICEL in Italy

ICEL
Zingonia (BG) - Production unit and warehouse

ALFA TRAFILI SRL
Alfianello (BS)
Headquarter, main production unit and warehouse
Pontevecchio (BS)
Production unit and warehouse



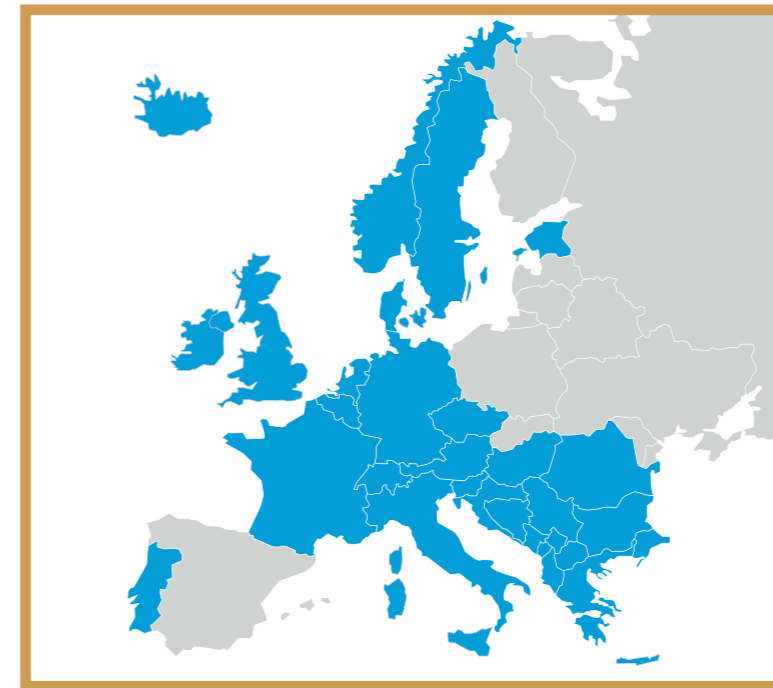
ICEL
Lugo (RA)
Headquarter, main production unit and warehouse

ICEL
Salerno (SA)
Warehouse

ICEL
Modugno (BA)
Warehouse

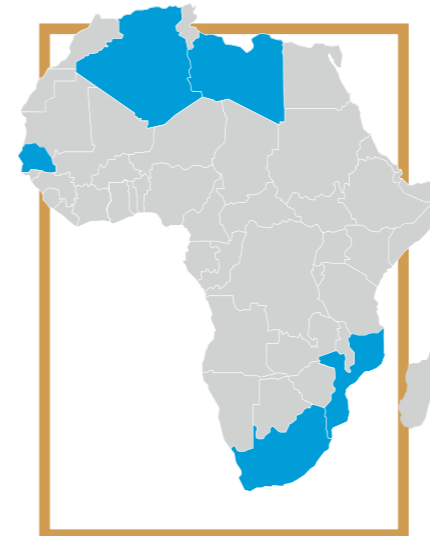


OUR markets worldwide



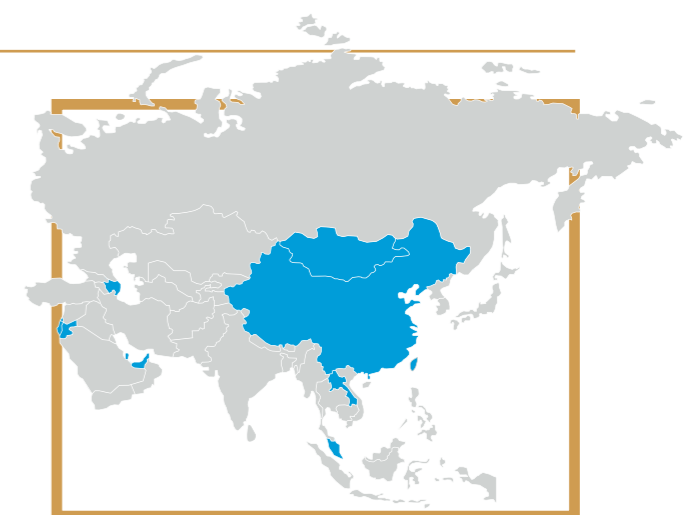
EUROPE

Albania - Austria
Belgium - Bulgaria
Cyprus - Croatia
Denmark - Estonia
France - Germany
Great Britain
Greece - Ireland
Iceland - Italy
Luxembourg
Macedonia - Malta
Holland - Portugal
Czech Republic
Romania - Serbia
Slovenia - Sweden
Swiss - Hungary



AFRICA

Algeria - Libya
Mozambique
Senegal
South Africa



ASIA

Azerbaijan
United Arab Emirates
Jordan - Hong Kong
Israel - Laos
Lebanon - Mongolia
Qatar - Singapore
Taiwan

OUR sectors



Public and private building



I.C.E.L. Scpa



Tunnels, Stations



I.C.E.L. Scpa
ALFA TRAFILI srl



Industries



I.C.E.L. Scpa
ALFA TRAFILI srl



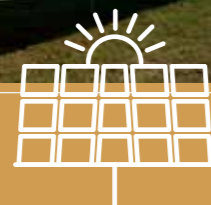
Car charging



I.C.E.L. Scpa



Solar installations



I.C.E.L. Scpa



Alarm systems



I.C.E.L. Scpa
ALFA TRAFILI srl

THE GROWTH continues

INVESTMENTS

8,0
MILLION €

DIGITIZATION, AUTOMATION AND DEVELOPMENT

New ERP software.
Industry 4.0 - interconnection for machine data transmission to the system software.
Energy efficiency.
Improvement of business processes.

INVESTMENTS

2,6
MILLION €

INTERNATIONALIZATION

New specific plants and specific projects for the customization of cables for the foreign market.

INVESTMENTS

1,5
MILLION €

RESEARCH & DEVELOPMENT

Completion of the product range for large infrastructures.
Focus on green products.
Use of regenerated materials and cables for sustainable mobility and green energy production.

INVESTMENTS

6,4
MILLION €

SAFETY AND BUILDINGS

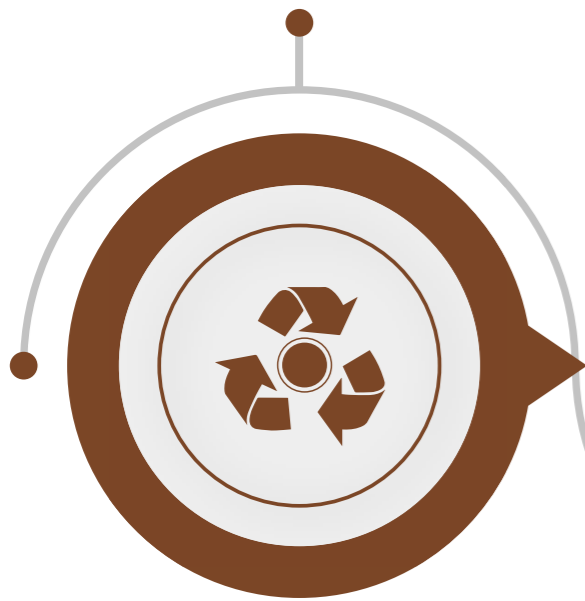
Education, professionalization, risk reduction.
Factory expansion.
Layout optimization.



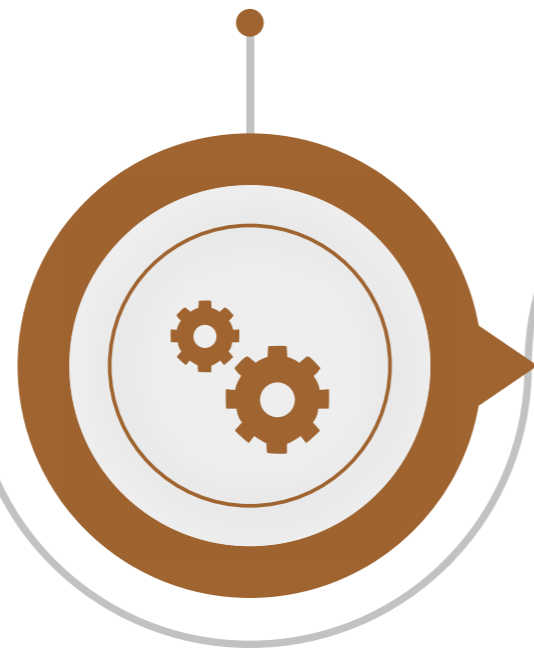
SUSTAINABILITY



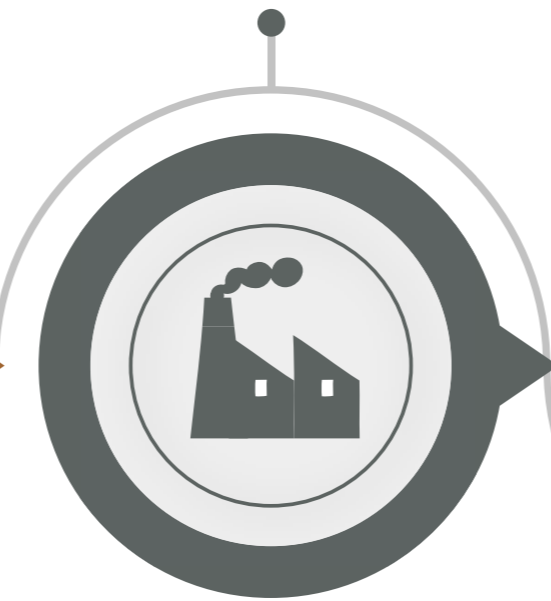
RECYCLING



DESIGN



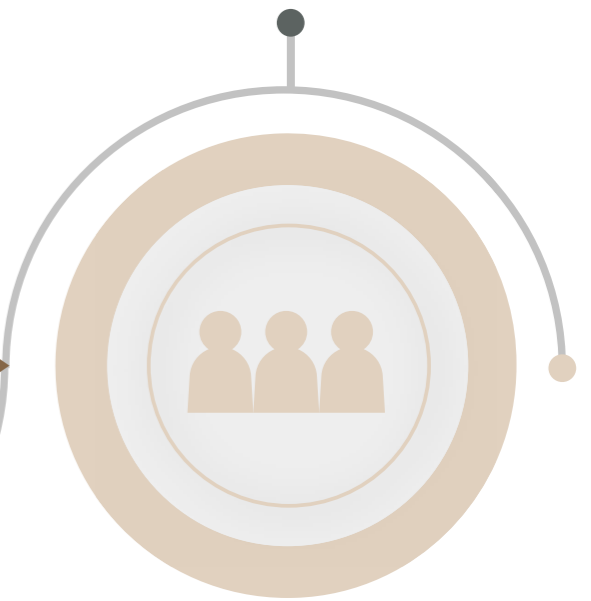
PRODUCTION



DISTRIBUTION



SUPPORT



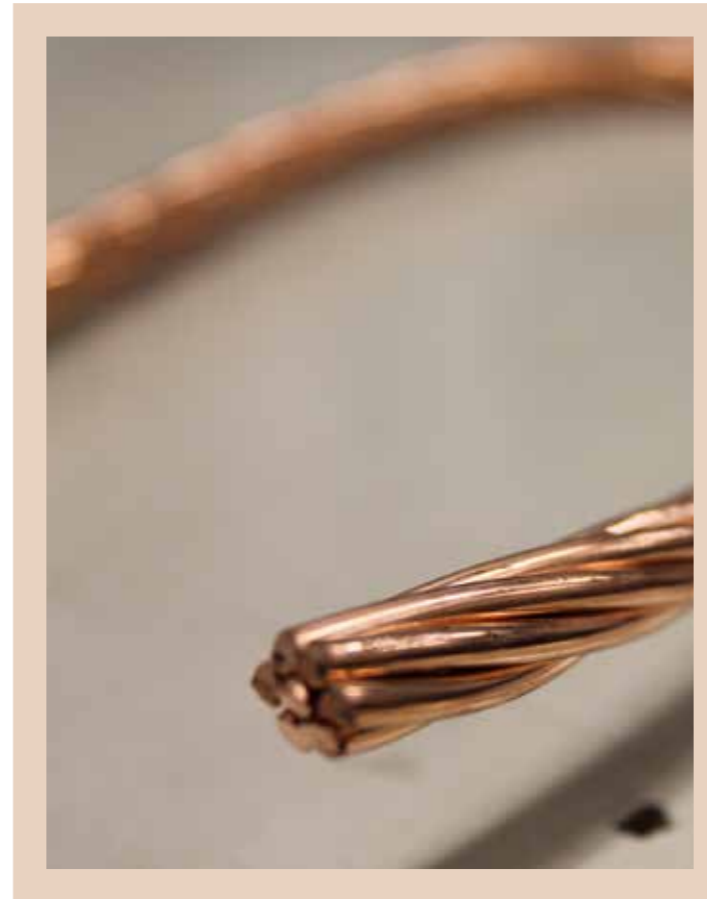
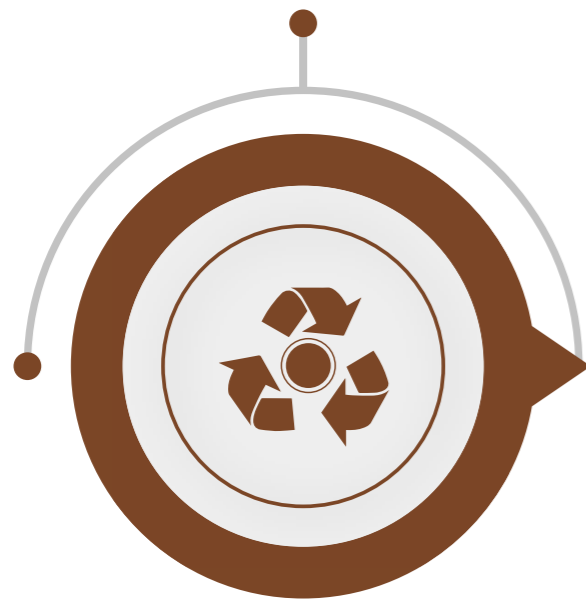
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SUSTAINABILITY



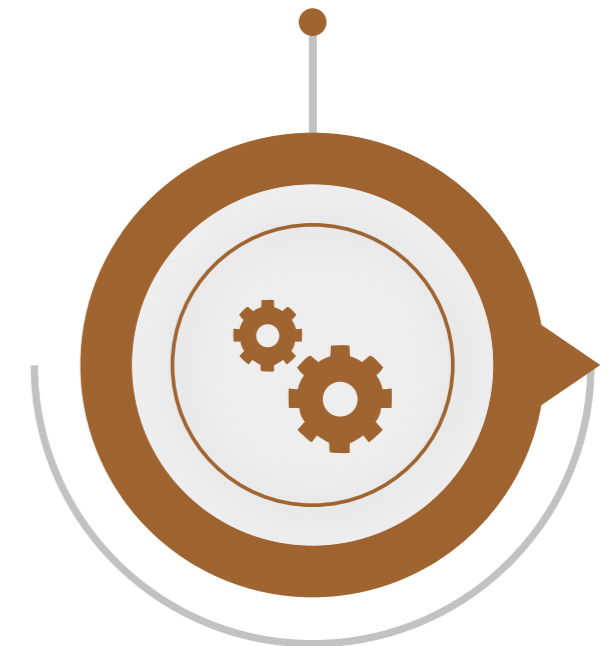
RECYCLING



ICEL commits to eco-friendly waste management, implementing effective waste segregation and continually reducing waste from its production process. We recycle copper scrap, reintegrating it into the production cycle. We are also active in researching and testing the use of recycled PVC from our waste, seeking solutions that maintain the quality and safety of our products.



DESIGN



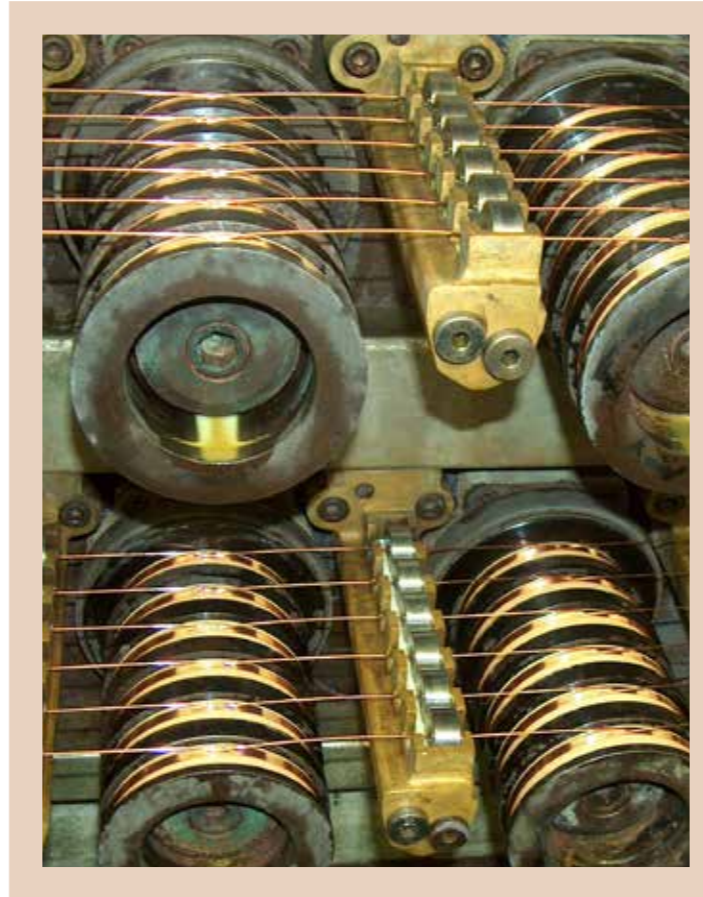
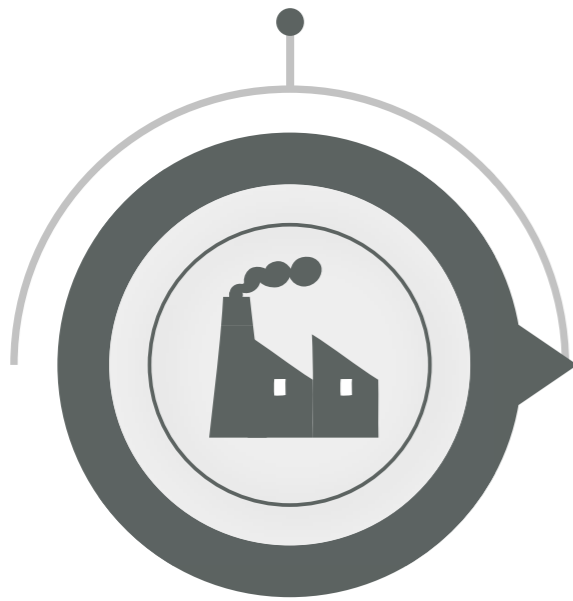
The design of our products is driven by utmost quality and a constant commitment to minimizing environmental impact. This is reflected in the composition of our cables and conductors and in the use of sustainable packaging. We educate consumers on proper disposal, promoting environmental awareness at every step.



SUSTAINABILITY



PRODUCTION



Our production is characterized by constant monitoring of energy consumption, with ongoing investments in state-of-the-art facilities and technologies to increase efficiency and reduce energy use. A significant portion of our energy is generated internally by our photovoltaic plants, underlining our commitment to renewable energy sources.



DISTRIBUTION

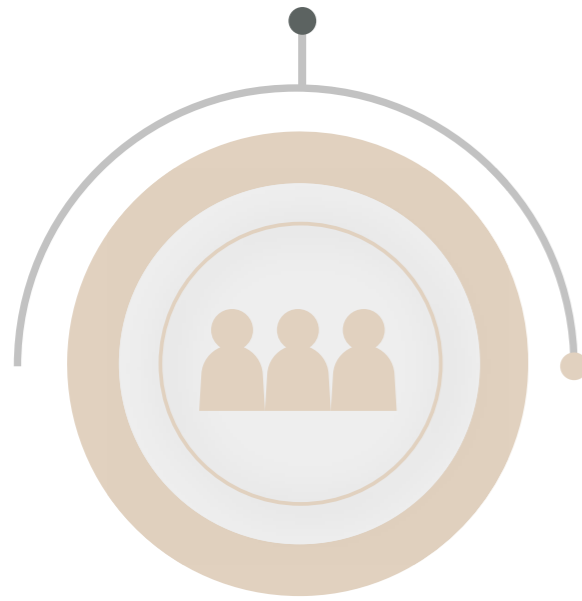


At ICEL we are committed to minimizing greenhouse gas emissions by optimizing transport logistics to ensure full loads. Furthermore we require our service providers to strictly adhere to our environmental guidelines, ensuring that our supply chain also meets our green standards. Starting in November 2023 we have begun to implement intermodal transportation, initially focusing our operations abroad, particularly in Germany, where the infrastructure better supports this mode. Currently 5% of our shipments are made using this methodology, with the goal of increasing to 10% by the end of 2024, further improving efficiency and reducing the environmental impact of our operations..



SUSTAINABILITY

SUPPORT



Creating value in the community is fundamental for **ICEL**. This translates into tangible support for social initiatives, collaborating with non-profit organizations. We also contribute to cultural activities and support youth sports, as evidenced by the sponsorship of the local athletics team. These actions reflect our commitment to building a stronger, more sustainable community.

RECYCLING
DESIGN
PRODUCTION
DISTRIBUTION
SUPPORT



COMPANY PROFILE



 **ICEL** group

