

**ICEL** group



**ALFA TRAFILI**



## **COMPANY PROFILE**

[www.icelscpa.it](http://www.icelscpa.it)

## ICEL group

**Our goal is to operate responsibly, sustainably, and transparently, with deep respect for People, Communities, Territories, and the Environment.**



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**ALFA TRAFILI**

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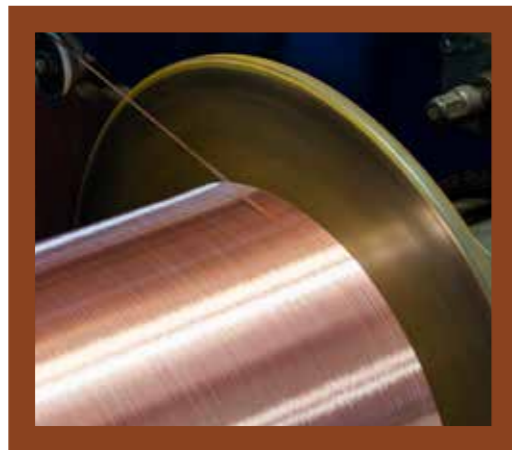
## ABOUT us

**I**CEL began its journey in the electric cable industry in the 1950s as a private enterprise, evolving into a cooperative in **1978** through a dynamic 'workers buyout'. Today we are a modern, structured company positioned among the leaders in the electric cable sector in Italy and Europe. Our main facility in Lugo (RA), along with our plants in Zingonia (BG) and depots in Salerno and Bari, covers over 190,000 sqm and employs more than 270 people, generating a turnover of 300 million Euros. In 2018 we expanded our business by acquiring Alfa Trafili Srl in Alfianello (BS), a leading company in the production of copper wire rod and in the processing of copper and aluminum. Alfa Trafili, with two plants for a production area of 36,000 sqm, further contributes to our annual turnover of 90 million Euros. ICEL constantly strives to optimize its processes, ensuring high levels of quality in its products and services. Our experience allows us to offer top-tier performance, effectively meeting our clients' needs. The research and development of innovative technologies are the core of our continuous success and growth. ICEL's added value comes from its ability to adapt to market challenges, identifying and solving product, machinery, and process issues to maximize efficiency. Since 2020, with our transformation

into a Benefit Corporation, we have strengthened our commitment to social and environmental responsibility. This statutory change reflects our goal to operate responsibly, sustainably, and transparently, with deep respect for people, communities, territories, and the environment. In ICEL, innovation is constant, but always within a corporate philosophy that focuses on respect for the work of our associates and collaborators. We are committed to safety, quality, and environmental protection, integrating these core values into all our processes and organization.



**ICEL: Cables connecting the world**  
*Copper, Quality and Safety serving  
People and the Environment*



# Mission

**I**CEL produces cutting-edge cables for energy and connectivity, essential for vital infrastructures like hospitals, schools, and houses. The certification of our products by qualified laboratories in Italy and Europe shows our commitment to quality and safety. Our mission focuses on excellent products and high-level customer service, consolidating our reputation among the market's best players. We place great value on our people, ensuring the best working conditions and maximizing their potential. Environmental protection is at the core of our business strategies, reflected in continuous actions for conscious use of energy and

resources in our production cycle. We raise awareness among our stakeholders and supply chain about sustainability.

Thanks to our advanced facilities, laboratories, and a team of experts, we daily design and produce cables and conductors using environmentally-friendly materials, never compromising our quality.





#ICELGreenTech  
 #ICELQualityCables  
 #ICELInnovation  
 #ICELConnects

# Vision

Our vision at **ICEL** is to become the benchmark in the cable and conductor market, with a determined focus on the renewable energy and sustainable mobility sectors. We are driven by core values of safety, environmental responsibility, quality, innovation, and a commitment to people. These principles serve as our compass, guiding us into the future, where we aspire to lead in building a strong, successful network with our clients and suppliers.

We believe these values are the foundation for creating a more sustainable and interconnected tomorrow. ICEL is committed to being a cooperative organization recognized for its ethical standards and steadfast commitment to gender equality, fostering a workplace that equitably values the diversity of talents



# OUR figures

## LOW VOLTAGE CABLES



STAFF

**270**



TURNOVER

**290**  
Million €



ANNUAL PRODUCTION

**39.000**  
t/year



PRODUCTS

**13.000**  
items



TOTAL AREA

**190.000**  
m<sup>2</sup>

## COPPER AND ALUMINIUM CONDUCTORS



STAFF

**62**



TURNOVER

**89**  
Million €



ANNUAL PRODUCTION

**17.000**  
t/year



PRODUCTS

**600**  
items



TOTAL AREA

**36.000**  
m<sup>2</sup>



# TIMELINE

1950	1978	1992	2018	2021	2023/2025		
ICEL IS FOUNDED AS A PRIVATE COMPANY	ICEL BECOMES A COOPERATIVE	ACQUISITION OF LOMBARDA CAVI	ACQUISITION OF ALFA TRAFILI	DYNAMIC AND INNOVATIVE COMPANY SPECIALIZED IN THE MARKETING OF CUSTOMIZED ELECTRICAL CABLES			
							
1977	1978	1988	1993	2016	2018	2021	
	 						

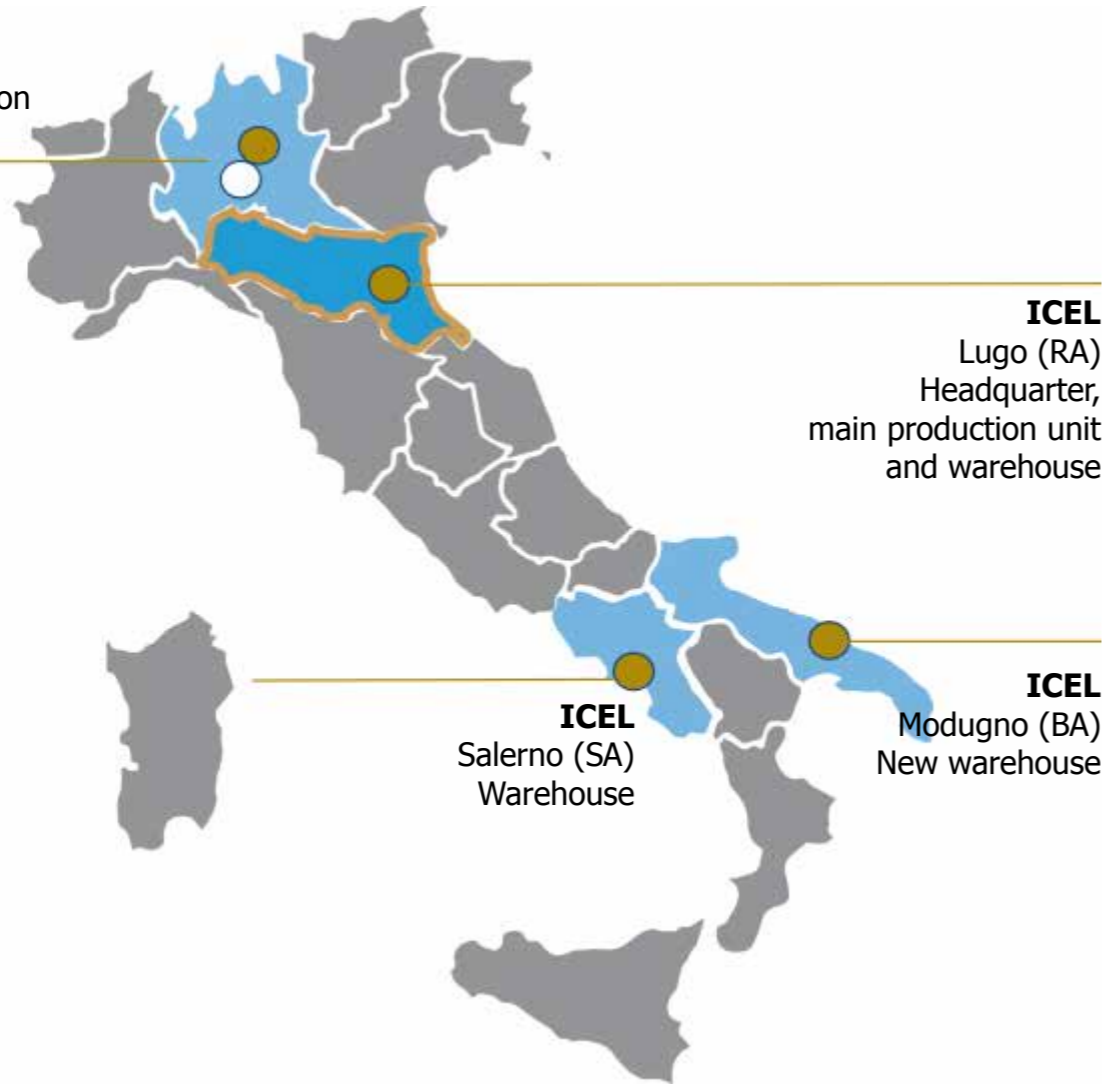
THE GROWTH AND DIVERSIFICATION STRATEGY OF THE ICEL GROUP CONTINUES



# ICEL in Italy

**ICEL**  
Zingonia (BG) - Production unit and warehouse

**ALFA TRAFILI SRL**  
Alfianello (BS)  
Headquarter, main production unit and warehouse  
Pontevecchio (BS)  
Production unit and warehouse



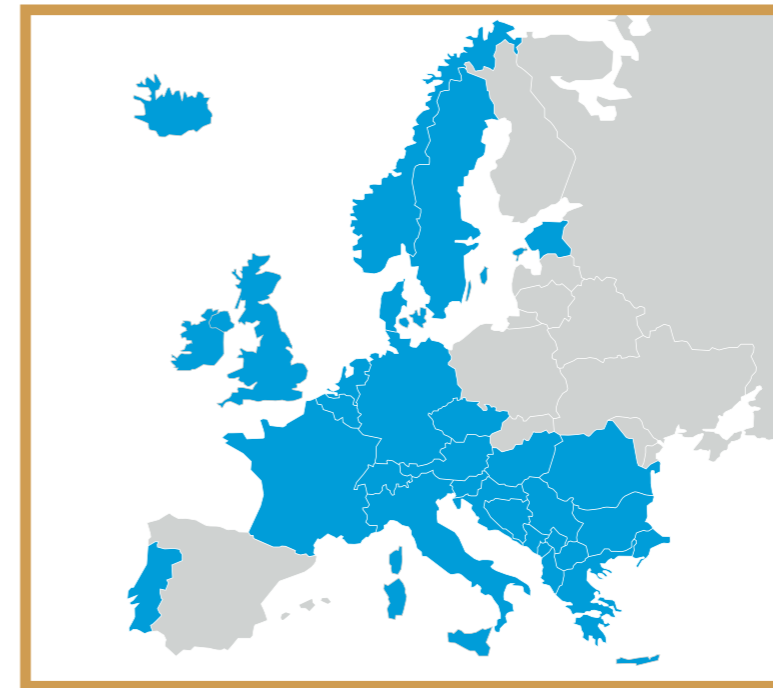
**ICEL**  
Lugo (RA)  
Headquarter, main production unit and warehouse

**ICEL**  
Salerno (SA)  
Warehouse

**ICEL**  
Modugno (BA)  
New warehouse

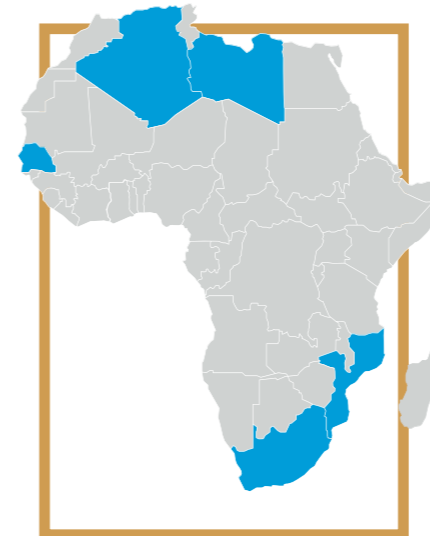


# OUR markets worldwide



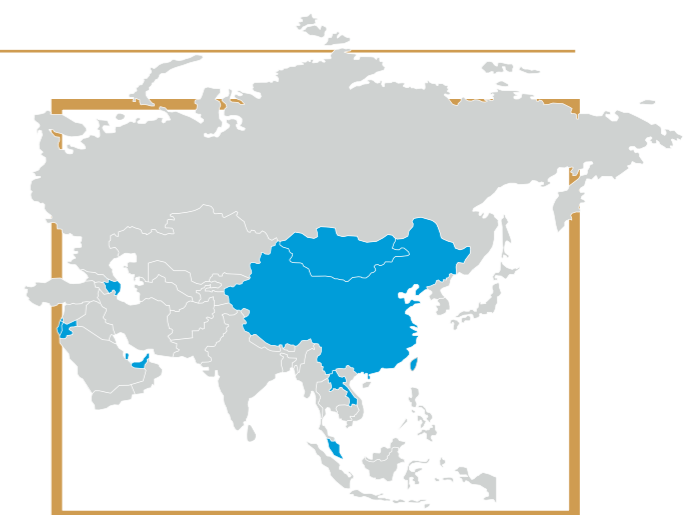
## EUROPE

Albania - Austria  
Belgium - Bulgaria  
Cyprus - Croatia  
Denmark - Estonia  
France - Germany  
Great Britain  
Greece - Ireland  
Iceland - Italy  
Luxembourg  
Macedonia - Malta  
Holland - Portugal  
Czech Republic  
Romania - Serbia  
Slovenia - Sweden  
Swiss - Hungary



## AFRICA

Algeria - Libya  
Mozambique  
Senegal  
South Africa



## ASIA

Azerbaijan  
United Arab Emirates  
Jordan - Hong Kong  
Israel - Laos  
Lebanon - Mongolia  
Qatar - Singapore  
Taiwan

# OUR sectors



Public and private building



I.C.E.L. Scpa



Tunnels, Stations



I.C.E.L. Scpa  
ALFA TRAFILI srl



Industries



I.C.E.L. Scpa  
ALFA TRAFILI srl



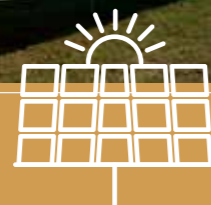
Car charging



I.C.E.L. Scpa



Solar installations



I.C.E.L. Scpa



Alarm systems



I.C.E.L. Scpa  
ALFA TRAFILI srl

# THE GROWTH continues

## INVESTMENTS

**8,0**  
MILLION €

## DIGITIZATION, AUTOMATION AND DEVELOPMENT

New ERP software.  
Industry 4.0 - interconnection for machine data transmission to the system software.  
Energy efficiency.  
Improvement of business processes.

## INVESTMENTS

**2,6**  
MILLION €

## INTERNATIONALIZATION

New specific plants and specific projects for the customization of cables for the foreign market.

## INVESTMENTS

**1,5**  
MILLION €

## RESEARCH & DEVELOPMENT

Completion of the product range for large infrastructures.  
Focus on green products.  
Use of regenerated materials and cables for sustainable mobility and green energy production.

## INVESTMENTS

**6,4**  
MILLION €

## SAFETY AND BUILDINGS

Education, professionalization, risk reduction.  
Factory expansion.  
Layout optimization.

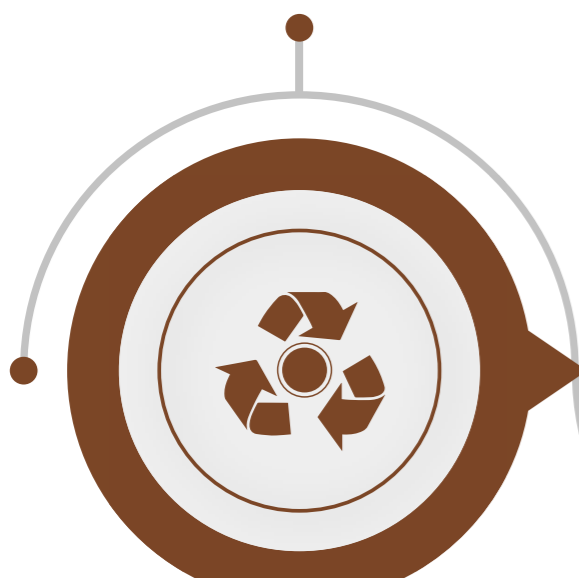




# SUSTAINABILITY 2023



## RECYCLING



**306.000 Kg**  
recycled copper back  
into the production  
process

## DESIGN

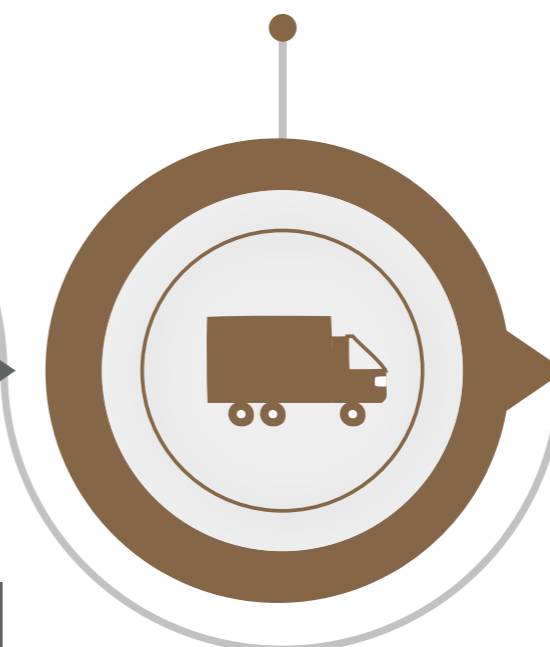


## PRODUCTION

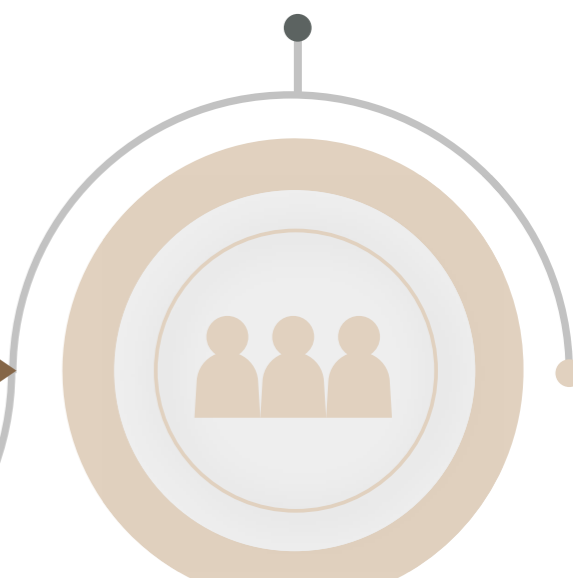


**519.118 kwh**  
produce from  
photovoltaic systems

## DISTRIBUTION



## SUPPORT



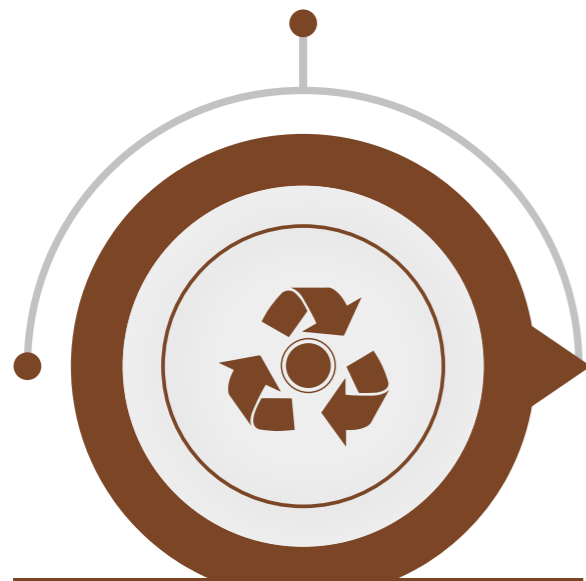
**21,4 million €**  
added value distributed to  
our community

[www.icelscpa.it](http://www.icelscpa.it)

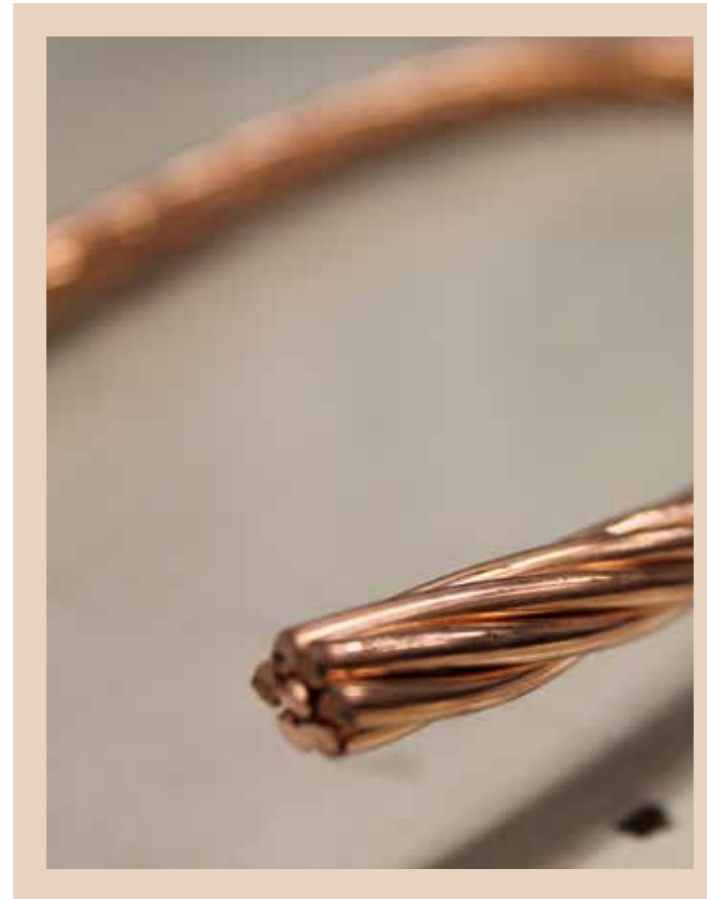


# SUSTAINABILITY 2023

## RECYCLING

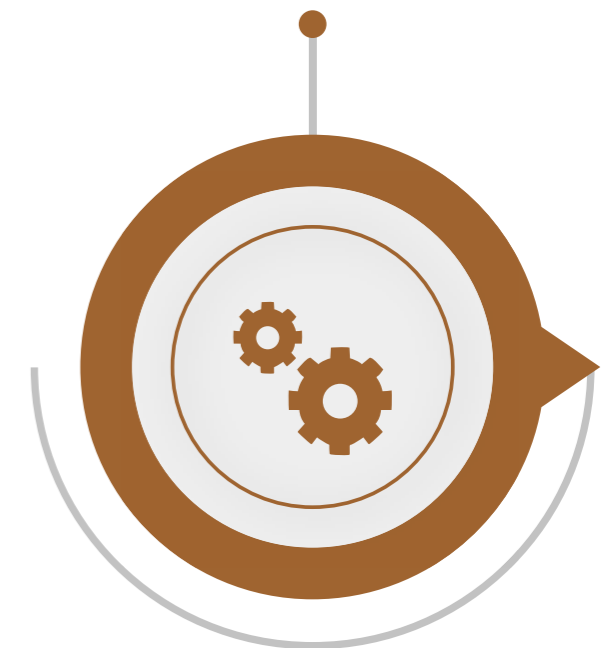


**306.000 Kg**  
recycled copper back  
into the production  
process



**ICEL** commits to eco-friendly waste management, implementing effective waste segregation and continually reducing waste from its production process. We recycle copper scrap, reintegrating it into the production cycle. We are also active in researching and testing the use of recycled PVC from our waste, seeking solutions that maintain the quality and safety of our products.

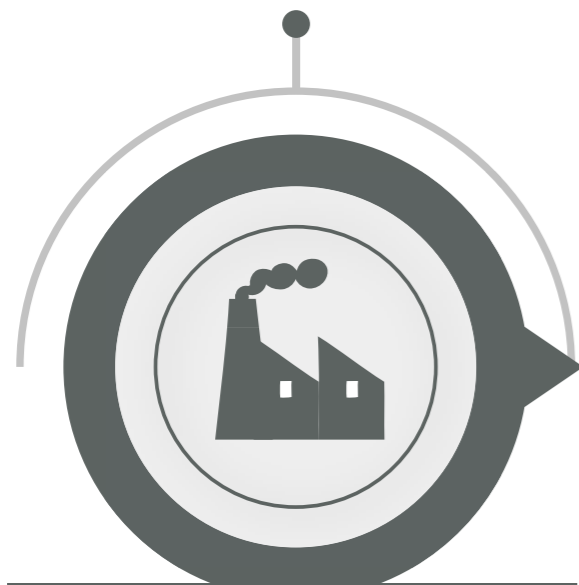
## DESIGN



The design of our products is driven by utmost quality and a constant commitment to minimizing environmental impact. This is reflected in the composition of our cables and conductors and in the use of sustainable packaging. We educate consumers on proper disposal, promoting environmental awareness at every step.

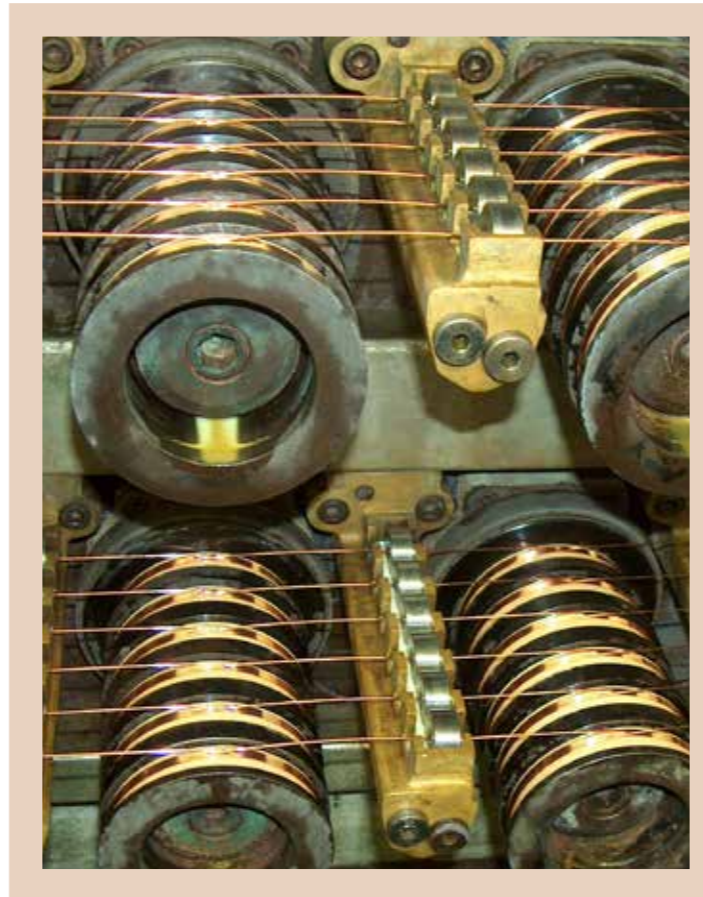
# SUSTAINABILITY 2023

## PRODUCTION

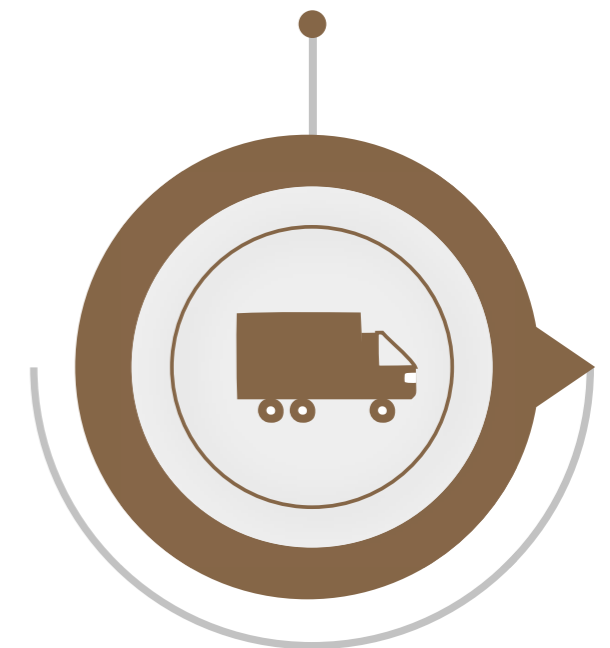


**519.118 kwh**  
produced from  
photovoltaic systems

Our production is characterized by constant monitoring of energy consumption, with ongoing investments in state-of-the-art facilities and technologies to increase efficiency and reduce energy use. A significant portion of our energy is generated internally by our photovoltaic plants, underlining our commitment to renewable energy sources.



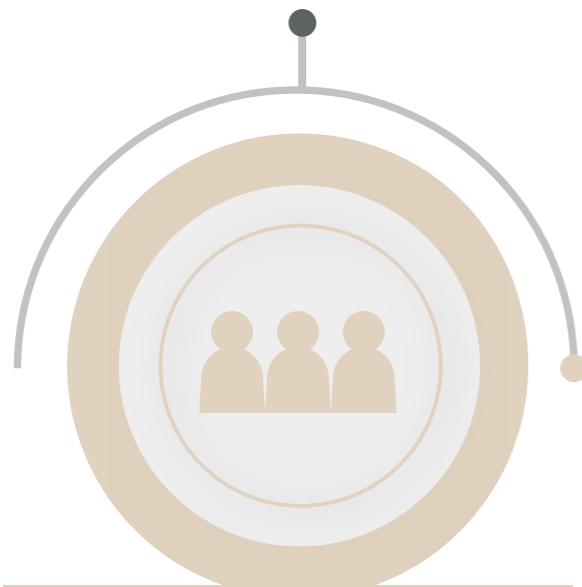
## DISTRIBUTION



At ICEL we are committed to minimizing greenhouse gas emissions by optimizing transport logistics to ensure full loads. Furthermore we require our service providers to strictly adhere to our environmental guidelines, ensuring that our supply chain also meets our green standards. Starting in November 2023 we have begun to implement intermodal transportation, initially focusing our operations abroad, particularly in Germany, where the infrastructure better supports this mode. Currently 5% of our shipments are made using this methodology, with the goal of increasing to 10% by the end of 2024, further improving efficiency and reducing the environmental impact of our operations..

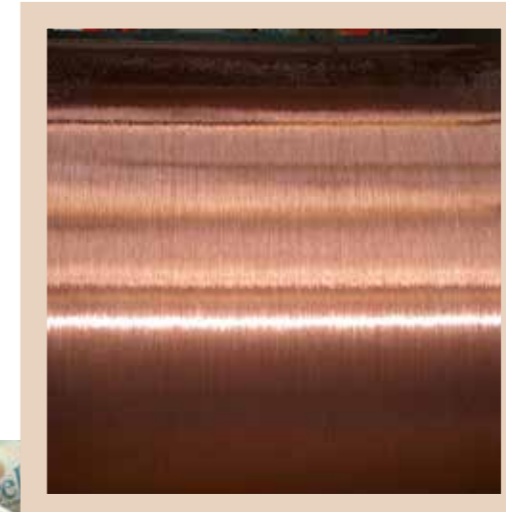
# SUSTAINABILITY 2023

## SUPPORT

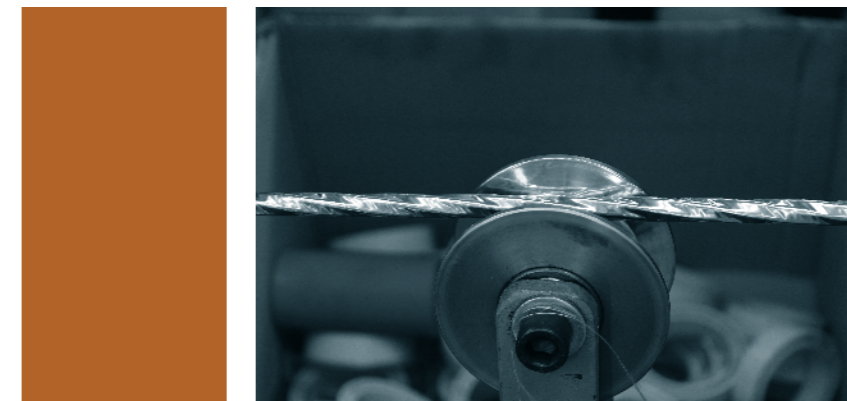


**21,4 million €**  
added value distributed to  
our community

Creating value in the community is fundamental for **ICEL**. This translates into tangible support for social initiatives, collaborating with non-profit organizations. We also contribute to cultural activities and support youth sports, as evidenced by the sponsorship of the local athletics team. These actions reflect our commitment to building a stronger, more sustainable community.



**RECYCLING  
DESIGN  
PRODUCTION  
DISTRIBUTION  
SUPPORT**



COMPANY PROFILE



 **ICEL** group

